23rd Results Briefing The Juroku Bank, Ltd.

All For Your Solding Wholehearted Services



Table of Contents

Part 2: Overview of the 12th Medium-term Management

Overview of the 12th Medium-term Management Plan

Plan



Part 1: Overview of results for FY3/14		Part 3: The 13th Medium-term Management Plan	
Overview of results for FY3/14	4	Chubu region economic structure	20
Main factors behind change in gross core banking profit	t	Chubu region financial environment	21
(non-consolidated)	5	Population forecasts for Gifu and Aichi prefectures	22
Outstanding balances for key items (deposits, loans)	6	Share of deposits and lending	23
Outstanding balances for key items (marketable securit	ies)	Overview of the 13th Medium-term Management Plan	24
	7	Management plan initiatives	27
Credit-related costs and nonperforming loans	8		
Equity/ subordinated financing / dividends	9	Part 4: Basic Strategies	
Total value at risk	10	Seven basic strategies	30
Group company structure	11	Explanation of each strategy	31
FY3/15 earnings forecasts (1)	12	Conclusion	38
FY3/15 earnings forecasts (2)	13		
		Reference	

15

[◆] Earnings forecasts and other forward-looking statements in this document are based on management's assumptions and beliefs in light of information available at the time of publication. Actual results may different materially from forward-looking statements due to a wide range of factors.



Overview of results for FY3/14



▼Non-consolidated (Billion yen)				
	FY3/13	FY3/14	Change	FY3/14
Gross core banking profit	68.1	69.5	1.4	75.9
Gross banking profit	69.1	69.5	0.4	75.9
Net interest income	61.0	61.8	0.8	61.9
Fees and commissions	6.3	6.9	0.6	10.6
Other banking profit	1.7	0.8	-0.9	3.4
Gains/losses on JGBs and other securities	0.9	-0.0	-0.9	-0.0
Expenses	51.5	51.5	0.0	54.7
Personnel expenses	27.7	29.0	1.3	
Non-personnel expenses	21.4	20.3	-1.1	
Taxes	2.3	2.1	-0.2	
Provision for general loan-loss reserves (1)	-2.4	0.4	2.8	0.2
Net core banking profit	16.6	18.0	1.4	21.2
Net banking profit	20.1	17.4	-2.7	20.9
Extraordinary gains/losses	-9.2	0.9	10.1	0.4
Write-downs of	10.6	3.0	-7.6	3.3
nonperforming loans (2)	10.0	3.0	-7.0	3.3
Gain on reversal of loan loss reserves (3)	-	-	-	-
Gain on collection of written- off loans (4)	0.0	0.0	0.0	0.0
Gains/losses on equities	0.9	2.7	1.8	2.7
Other extraordinary gains/losses	0.4	1.2	0.8	1.0
Ordinary income	10.9	18.4	7.5	21.3
Extraordinary gains/losses	3.4	0.2	-3.2	4.5
Total income taxes	-9.4	6.3	15.7	8.4
Netincome	23.8	12.3	-11.5	16.8
<credit-related (1+2-3-4)="" costs=""></credit-related>	8.1	3.5	-4.6	3.6

- * Gross core banking profit= Gross banking profit gains/losses on JGBs and other securities (balances of five accounts)
- * Net core banking profit= Net banking profit + provision for general loan-loss reserves gains/losses on JGBs and other securities (balances of five accounts)

<Breakdown of net interest income (non-consolidated)>

(Billion yen)

			FY3/13	FY3/14	Change
Net interest income		61.0	61.8	0.8	
	Do	mestic operations	59.6	59.5	-0.1
		Net interest income on yen deposits and loans	47.7	47.1	-0.6
		(Interest income on yen loans)	(52.4)	(51.4)	(-1.0)
		(Interest payments on yen deposits)	(4.6)	(4.2)	(-0.4)
		Dividend income from yen-denominated marketable securities	12.3	12.6	0.3
	Inte	ernational operations	1.4	2.2	0.8

<Breakdown of extraordinary gains/losses (non-consolidated)>

(Billion yen)

	FY3/13	FY3/14	Change
Extraordinary gains/losses	3.4	0.2	-3.2
Gain/loss on cancellation of cross-holding shares*1	2.1	-	-2.1
Gain on negative goodwill*2	2.1	-	-2.1
Gain on disposal of fixed assets	-0.2	0.3	0.5
Impairment losses	0.5	0.0	-0.5

^{*1} Gain of ¥2.1bn booked in FY3/13, as common equity from Gifu Bank (amount equivalent to equity in holding company) exceeded the book value of shares in Gifu Bank (cross-holding shares) owned by Juroku Bank.

<Breakdown of total income taxes (non-consolidated)>

(Billion yen)

+¥4.3bn

	FY3/13	FY3/14	Change
Total income taxes*1	-9.4	6.3	15.7
Corporation tax, local tax and business tax	0.7	1.0	0.3
Income taxes deferred	-10.1	5.2	15.3

^{*1} Juroku Bank booked significant negative income taxes in FY3/13, as the merger with Gifu Bank resulted in the transfer of tax loss carryforwards and other temporary accounting differences

<Consolidated net profits>

in subsidiaries, etc

Main components of ¥4.5bn difference in parent and consolidated income

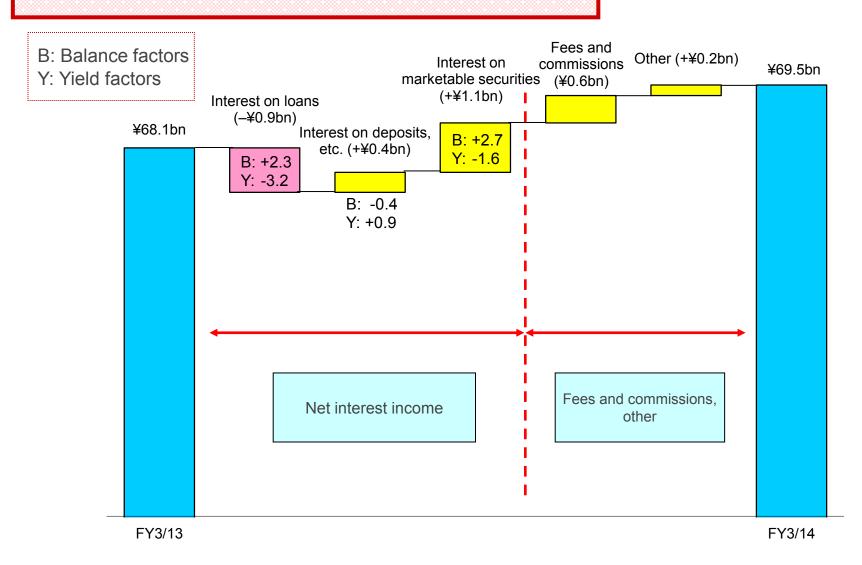
-	Impact of profits at consolidated subsidiaries	+¥0.9bn
-	Profit adjustment related to purchase of additional shares	. 0.02
	in subsidiaries	–¥0.7bn
L	Negative goodwill related to purchase of additional shares	

^{*2} Gain of ¥2.1bn booked in FY3/13, as the value of Juroku Bank shares exchanged as part of the merger with Gifu Bank was less than the decline in minority interests.

Main factors behind change in gross core banking profit (non-consolidated)

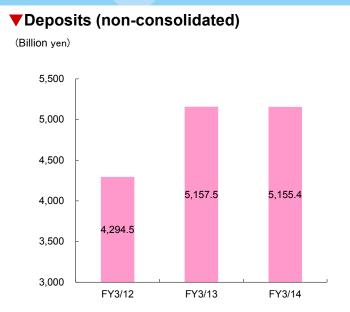


Gross core banking profit increased ¥1.4bn YoY to ¥69.5bn

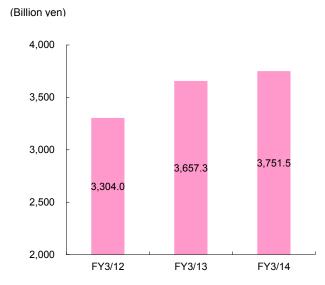


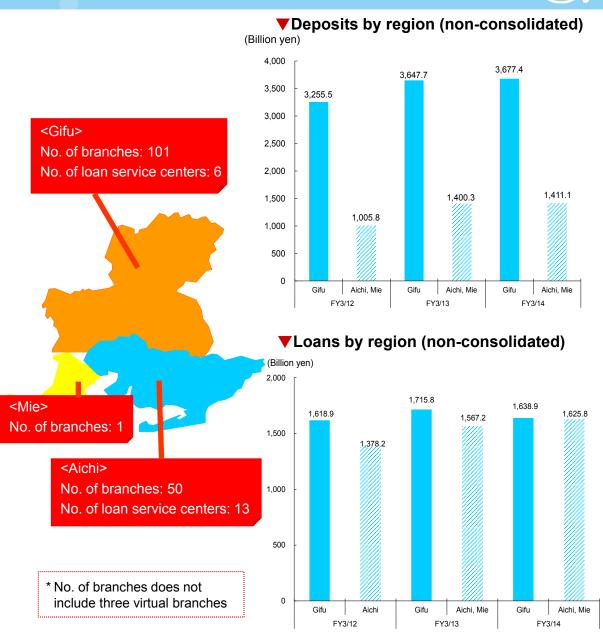
Outstanding balances for key items (deposits, loans)





▼Loans (non-consolidated)

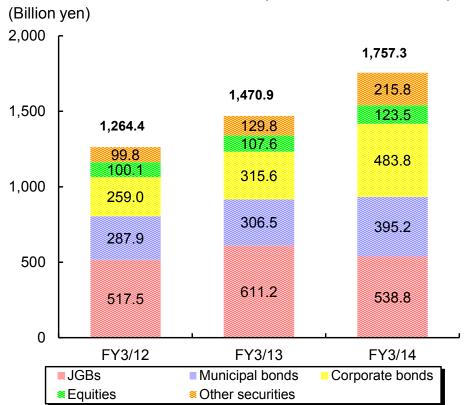




Outstanding balances for key items (marketable securities)



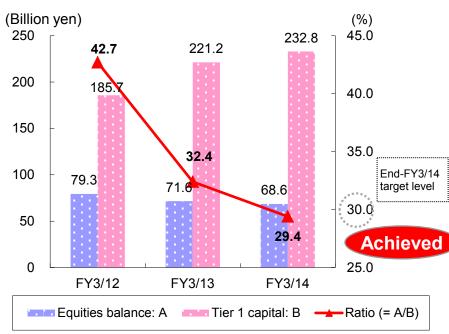
▼Marketable securities (non-consolidated)



▼Modified duration (non-consolidated)

	Mar 2012	Mar 2013	Mar 2014
Yen-denominated securities	4.19	4.26	3.59
Foreign currency-denominated securities	2.80	3.72	3.43

▼Equities (including investment trusts) and Tier 1 capital (non-consolidated)



- * Equities balance excludes shares in subsidiaries and affiliates, but includes the outstanding balance of investment trusts with main exposure to equities (non-consolidated, before mark-to-market valuation)
- * Tier 1 capital used for FY3/12 and FY3/13, equity (based on full implementation) used for FY3/14
- •Achieved objective of reducing equities investment balance to 30% of Tier 1 capital by end-FY3/14

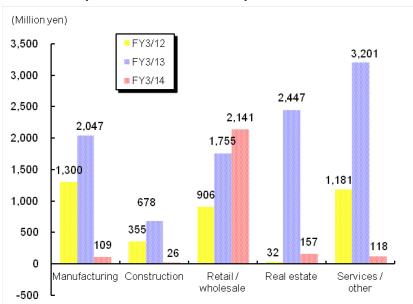
Credit-related costs and nonperforming loans



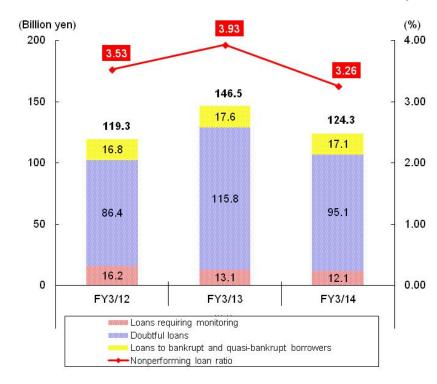
▼Credit-related costs (non-consolidated)

				(Billion yen)
		FY2/12	FY2/13	FY2/14
Cre	dit-related costs (1+2-3-4)	0.3	8.1	3.5
	(1) Provision for general loan-loss reserves (gain on reversal)	1	-2.4	0.4
Ī	(2) Write-downs of nonperforming loans	0.6	10.6	3.0
	Loans written off	0.0	0.0	-
	Provisions for specific loan-loss reserves	1	7.7	2.0
	Losses on bulk sales	0.2	2.0	0.4
	Other	0.3	0.7	0.5
	(3) Gain on reversal of loan loss reserves	0.2	-	-
	(4) Gain on collection of written-off loans	0.0	0.0	0.0

▼Write-downs of nonperforming loans by sector (non-consolidated)



▼Nonperforming loans (Financial Revitalization Law basis; non-consolidated)



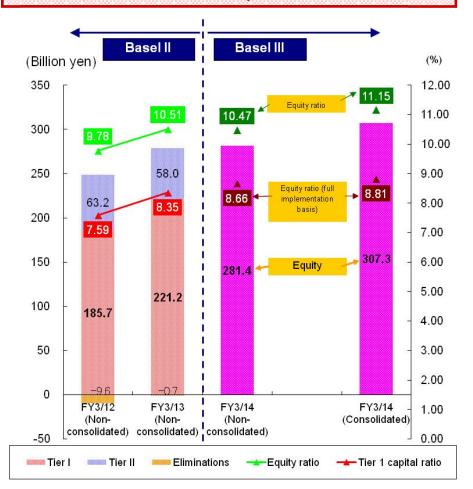
- Nonperforming loan ratio was 3.26% as of end-FY3/14
- Nonperforming loan ratio was 3.02% after partial direct write-offs

Equity / subordinated financing / dividends



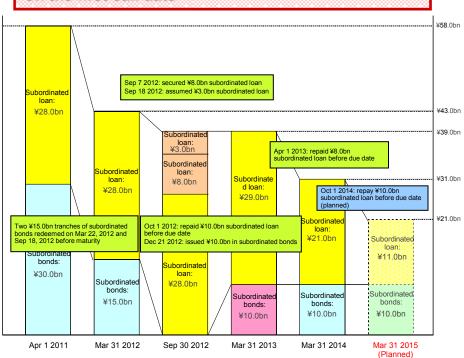
▼Equity (domestic GAAP)

●Equity ratio (non-consolidated) was 10.47% as of end-FY3/14, or 8.66% on a full implementation basis



Subordinated financing

 Juroku Bank aims to repay subordinated loans on the first call date



▼Dividends

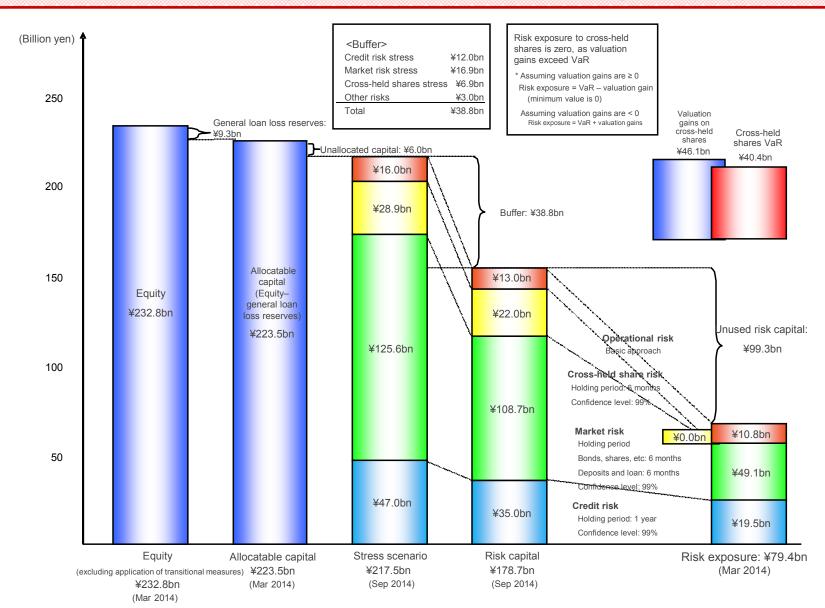
Sustained and stable dividends

	Annual dividend per share (¥)	Net income (Million yen)
FY3/14 (planned)	7.00	12,353

Total value at risk

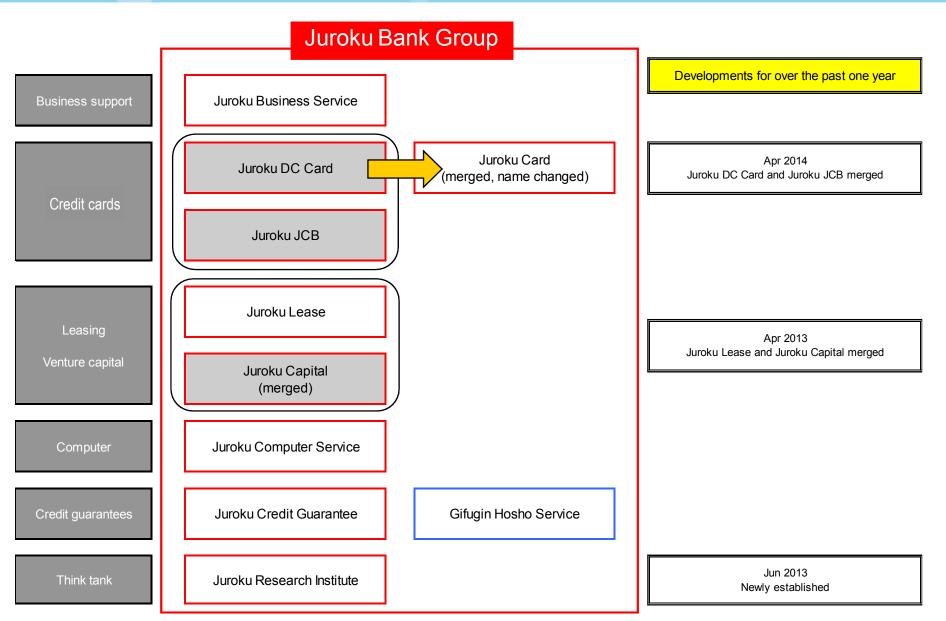


● Total value at risk exposure is currently within the parameters of Juroku Bank's management capacity (allocatable capital)



Group company structure





FY3/15 earnings forecasts (1)



▼Non-consolidated

(Billion yen) ▼Consolidated

V Non-consolidated (Emility 911)					Volloonaatoa
		FY3/14 (results)	FY3/15 (forecast)	Change	FY3/15 (forecast)
Gro	oss core banking profit	69.5	67.8	-1.7	
Gro	oss banking profit	69.5	69.2	-0.3	
	Net interest income	61.8	59.6	-2.2	
	Fees and commissions	6.9	7.2	0.3	
	Other banking profit	0.8	2.4	1.6	
	Gains/losses on JGBs and other securities	-0.0	1.4	1.4	
Exp	penses	51.5	52.1	0.6	
	Personnel expenses	29.0	28.8	-0.2	
	Non-personnel expenses	20.3	20.7	0.4	
	Taxes	2.1	2.6	0.5	
Provi	sion for general loan-loss reserves (1)	0.4	0.2	-0.2	
Net	core banking profit	18.0	15.7	-2.3	
Net	: banking profit	17.4	16.9	-0.5	19.9
Ext	raordinary gains/losses	0.9	-3.3	-4.2	
	Write-downs of nonperforming loans (2)	3.0	5.2	2.2	
	Gain on reversal of loan loss reserves (3)	-	-	-	
	Gain on collection of written-off loans (4)	0.0	0.0	0.0	
	Gains/losses on equities	2.7	0.7	-2.0	
	Other extraordinary gains/losses	1.2	1.2	0.0	
Ord	dinary income	18.4	13.6	-4.8	16.0
Ext	raordinary gains/losses	0.2	-0.1	-0.3	
Tot	al income taxes	6.3	4.5	-1.8	
Net	: income	12.3	9.0	-3.3	10.0
<cr< td=""><td>redit-related costs (1+2-3-4)></td><td>3.5</td><td>5.4</td><td>1.9</td><td>6.0</td></cr<>	redit-related costs (1+2-3-4)>	3.5	5.4	1.9	6.0

<breakdown (non-<="" income="" interest="" net="" of="" th=""><th>(Billion yen)</th></breakdown>	(Billion yen)		
	FY3/14 (results)	FY3/15 (forecast)	Change
Net interest income	61.8	59.6	-2.2
Domestic operations	59.5	57.0	-2.5
Net interest income on yen deposits and loans	47.1	45.1	-2.0
(Interest income on yen loans)	(51.4)	(49.1)	(-2.3)
(Interest payments on yen deposits)	(4.2)	(3.9)	(-0.3)
Dividend income from yen-denominated marketable securities	12.6	11.9	-0.7
International operations	2.2	2.6	0.4

^{*} Net interest income likely to decline due to (1) drop in net interest income on yen deposits and loans amid falling yields and (2) decline in dividend income from yen-denominated marketable securities

<Breakdown of extraordinary gains/losses (non-consolidated)>

(Billion ven)

	7	FY3/14 (results)	FY3/15 (forecast)	Change
Ex	traordinary gains/losses	0.9	-3.3	-4.2
	Write-downs of nonperforming loans	3.0	5.2	2.2
	Gains/losses on equities	2.7	0.7	-2.0
	Other extraordinary gains/losses	1.2	1.2	0.0

^{*} Extraordinary gains likely to fall sharply due to (1) cautious stance on write-downs of nonperforming loans and (2) decline in gains on equities

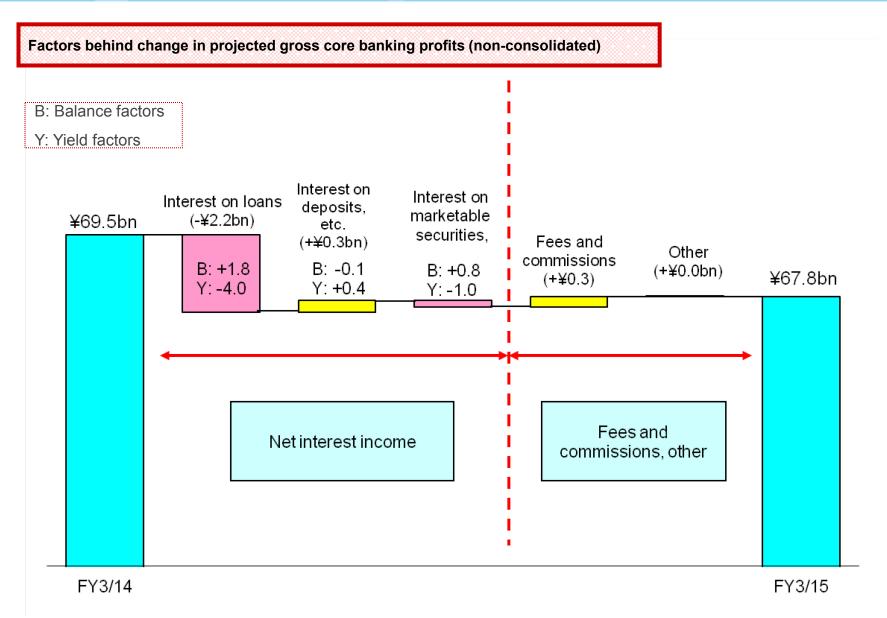
^{*} Gross core banking profit= Gross banking profit – gains/losses on JGBs and other securities (five types)

^{*} Net core banking profit= Net banking profit + provision for general loan-loss reserves

gains/losses on JGBs and other securities (five types)

FY3/15 earnings forecasts (2)





Part 2: Overview of the 12th Mediumterm Management Plan

Overview of the 12th Medium-term Management Plan (1)





[■] Targets for deposits, Tier 1 capital ratio and credit cost ratio achieved

[■]Top-line growth weak due to narrower loan-deposit spread → increasing net core banking profit, OHR now key issues

Overview of the 12th Medium-term Management Plan (2)



I. Merger with Gifu Bank (Sep 18, 2012)

▼ Integration of branch network and IT systems

Merger and closure of branches and integration of IT systems has led to sharp improvement in efficiency

•Number of branches before merger (as of Sep 17, 2012)

	Gifu	Aichi	Mie	Tokyo	Osaka	Total
Juroku Bank	102	42	ı	1	1	146
Gifu Bank	32	14	1	1	ı	48
Total	134	56	1	2	1	194
Closed or integrated	-32	-6	0	-1	0	-39

^{*} Excluding virtual branches in Gifu Prefecture (Juroku Bank: 3, Gifu Bank: 1)



Number of branches after merger (as of Sep 18, 2012)

	Gifu	Aichi	Mie	Tokyo	Osaka	Total
Juroku Bank	102	50	1	1	1	155

^{*} Excluding virtual branches in Gifu Prefecture (Juroku Bank: 3)

Steady progress with disposal of former branch sites, including Gifu Bank head office

▼ Integration of human resources

- Impartial and fair treatment of personnel
 Three people from Gifu Bank appointed as branch heads
- Alumni networks also integrated through merger of former employee associations

▼ Group company restructuring

Sep 2012: Gifugin Business Services integrated into Group

Business services

Juroku Business Service

Gifugin Business Service

Liquidated

Merged

Sep 2012: Credit card companies merged

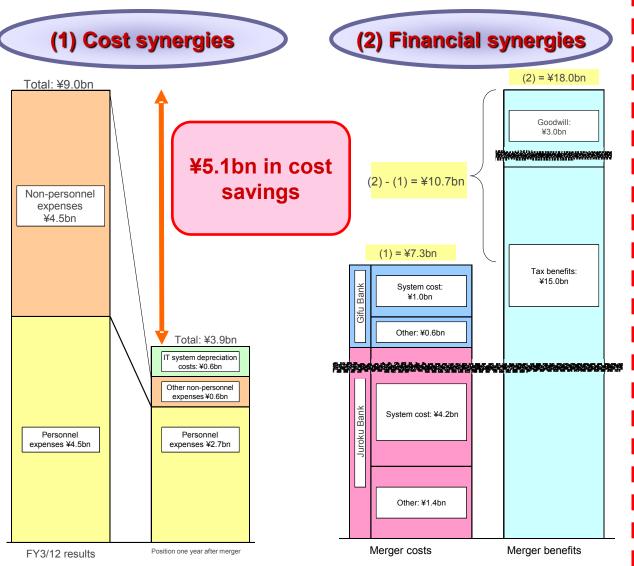
Credit cards Juroku DC Card

Gifugin Card

Overview of the 12th Medium-term Management Plan (3)

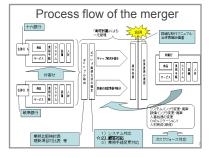


▼ Rapidly realizing and maximizing merger cost synergies



(3) Merger expertise





etc.

Acquired expertise to achieve smooth mergers (ways of dealing with over 10,000 tasks, etc.)

(Gifu Bank expenses prior to merger)

Overview of the 12th Medium-term Management Plan (4)



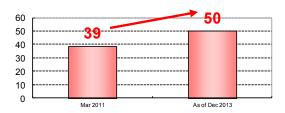
II. Progress with strategy for Aichi Prefecture

Established network of 50 branches in Aichi Prefecture

Transferred human resources

- ■Upgraded Nagoya Branch to Nagoya Main Office(Apr 2012)
- ■Opened new branches in Nagoya: Moriyama Branch (Apr 2011), Hoshigaoka Branch (Apr 2012), PLAZA JUROKU Nagoya Branch (Jul 2012)
- Rapidly expanded network in Aichi Prefecture using existing Gifu Bank branches
- After merger, strategically positioned employees at branches in Aichi Prefecture

▼ Number of branches in Aichi Prefecture



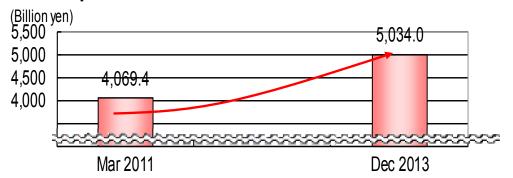




(Hoshigaoka Branch)

III. Deposits reach ¥5trn

Deposits



■ Deposits totaled ¥5trn as of Dec 2013, an increase of approximately ¥1trn, including ¥580.0bn transferred from Gifu Bank, compared with Mar 2011

Part 3: The 13th Medium-term Management Plan

Chubu region economic structure

37.5

31.9

32.3

30.0

29.1

Industry

22.0

8.0

12.3

Retail and wholesale

15.5

2.5

7.2

5.2

Electricity, and water

6.5

4.9 2.5

13.3

4.3

4.7

4.4

11.7

12.8

12.7

Real estate

15.1

3.9

7.9

13.2

14.0

12.9

3.9

9.9

9.4

6.6

12.9

12.4

9.1



5.9

6.5

7.0

6.7

7.1

6.7

6.7

7.2

7.4

-1.4

1.7

-1.6

4−1.7

-1.8

▼Breakdown of regional GDP (nominal) by sector

Tokai area

FY90

FY95

FY00

FY05

FY10

FY90

-1.4

-1.1

-1.0

-0.7

-0.7

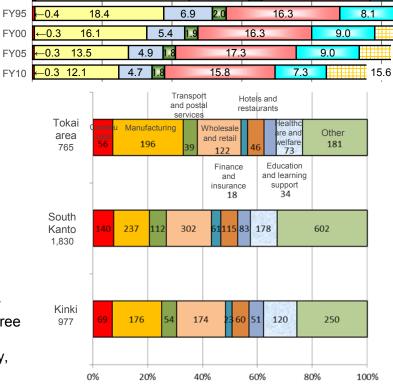
-0.5

Tokyo area

▼Number and breakdown of employees by sector

(10 thousand people)

* Based on "Tokai Economy 2013: Comparison with Three Main Economic Areas," Chubu Bureau of Economy, Trade and Industry



8.5

* Manufacturing, mainly related to the auto sector, is concentrated in the Tokai region, accounting for a high share of regional GDP

6.2

6.9

6.2

8.2

9.1

12.7

13.9

15.9

17.0

17.2

18.7

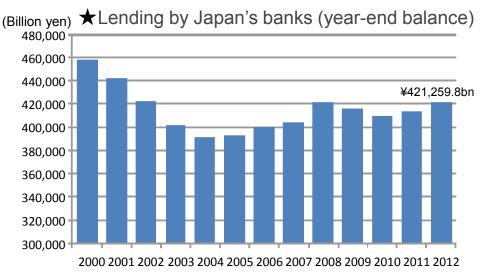
20.2

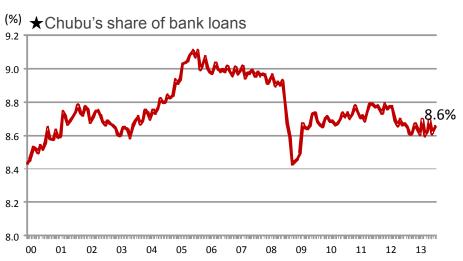
* The number and ratio of employees in the manufacturing sector is also high

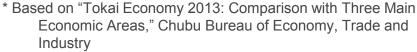
Chubu region financial environment

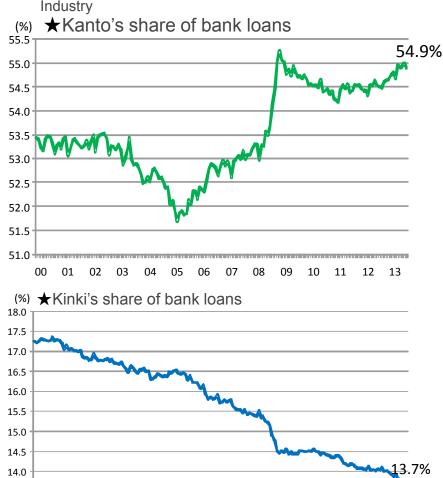


▼ Share of national loans









13.5

^{*} Lending by banks in the Chubu region has remained largely flat after recovering slightly following the collapse of Lehman Brothers

Population forecasts for Gifu and Aichi prefectures



Based on population trends for Gifu and Aichi prefectures, the Aichi market is likely to be relatively more important

<Rate of population decline>
 Gifu > Aichi

Population forecasts

(Thousand people)

	Gifu	Aichi	National
2010	2,081	7,411	128,057
2010	(100.0)	(100.0)	(100.0)

2025	1,908	7,348	120,659
	(91.7)	(99.2)	(94.2)
2040	1,660	6,856	107,276
	(79.8)	(92.5)	(83.8)

^{*} Figures in brackets show change in population indexed to 2010

<Ratio of working age population>
Gifu < Aichi

Working age population forecasts

(Thousand people, %)

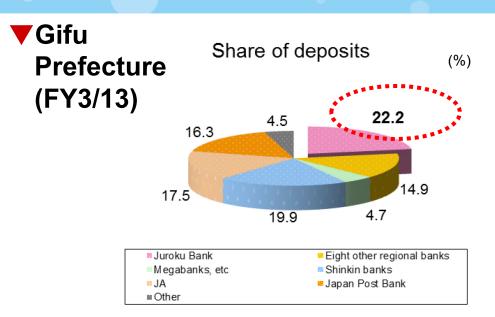
	Gifu	Aichi	National
2010	1,289	4,839	81,735
2010	(62.0)	(65.3)	(63.8)

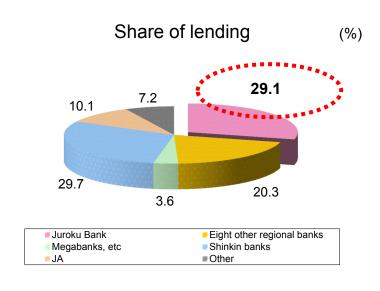
2025	1,093	4,504	70,845
2025	(57.3)	(61.3)	(58.7)
2040	883	3,861	57,866
	(53.2)	(56.3)	(53.9)

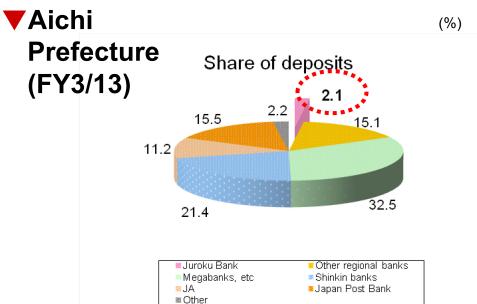
^{*}Figures in brackets show ratio of working age population

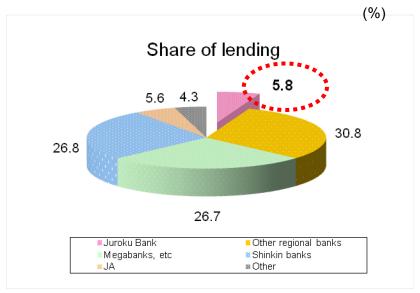
Share of deposits and lending











Overview of the 13th Medium-term Management Plan (1)



Name:

13th Medium-term Management Plan

All For Your Smile – Providing Wholehearted Services

Period:

April 2014 – March 2017 (three years)

Vision:

Aim to become a truly dependable regional financial institution with the ability to grow continually

Key themes:

Reform our awareness and actions to ensure an uncompromising focus on the customer

Return to our roots as a regional financial institution

Implement a growth strategy focused on our Aichi Prefecture Strategy





Overview of the 13th Medium-term Management Plan (2)



Overview

Reinforce the bank's financial position Implement our regionspecific strategies (Gifu Prefecture Strategy/ Aichi Prefecture Strategy)

Ensure an uncompromising focus on the customer

Return to our roots as a regional financial institution

Improve the quality of services by focusing on the customer

Optimize the allocation of business resources

Adopt a more advanced business stance

Maintain the stability of the financial system

Ensure smooth financing

Protect depositors and other stakeholders

Further promote community-based financial services

Reinforce investment capabilities
Utilize and develop human

resources

Satisfaction
Sustainability

Main bank

Mind renovation

Information Intelligence

Life partner
Loyalty

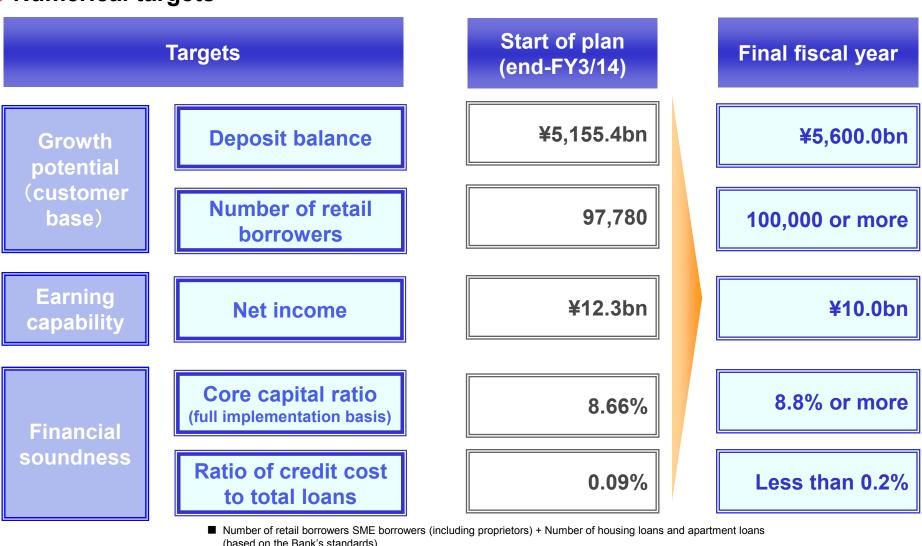
Emotion Exciting

Aim to become a truly dependable regional financial institution with the ability to grow continually

Overview of the 13th Medium-term Management Plan (3)



▼Numerical targets



⁽based on the Bank's standards)

Core capital (before transitional arrangement) Core capital ratio (full implementation basis) Risk assets (before transitional arrangement)

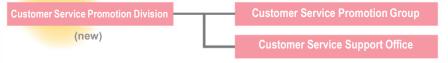
Credit costs Ratio of Credit cost to total loans = Average loan balance

Management plan initiatives (1)



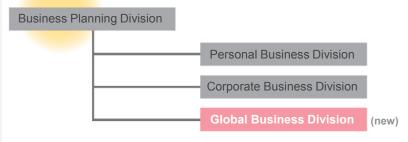
▼Head office organization reforms

 Established new Customer Service Promotion Division



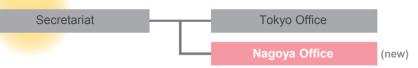
- ♦ Established new Customer Service Promotion Division
- Assess and analyze customer satisfaction and needs, respond to and use complaints and feedback to ensure an uncompromising focus on customers

♦ Reinforce the sales structure



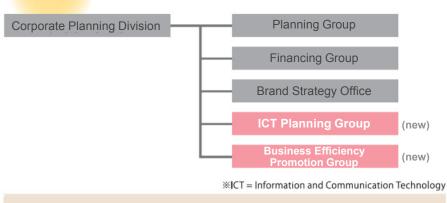
- Business Planning Division brings together the Personal Business Division, Corporate Business Division and the Global Business Division (reinforcing cooperation with sales divisions)
- Global Business Division established to enhance support for customers moving into overseas markets
- Credit Supervision Division name changed to Lending Division to refocus operations on the customer

Reinforcing sales promotion structure in Aichi Prefecture



- Nagoya Office established to strengthen the bank's base for managing directors in Nagoya
- Customer support team established, under direct control of managing directors in Nagoya

ICT Planning Group and Business Efficiency Promotion Group established in the Corporate Planning Division



- ♦ ICT Planning Group established to strengthen medium- and long-term ICT strategy
- ♦ Business Efficiency Promotion Group established to create a low-cost operating structure using BPR and other approaches

Management plan initiatives (2)



Clear KPI targets set for each division to ensure steady implementation of medium-term management plan

=>Targets set every six months; progress versus targets to be reviewed regularly

▼ Target examples

No.	Target (example)	
1	Average loan balance	
2	Gross loan-deposit spread	
3	Fee and commission income	
4	Personal deposits	
5	Number of SME borrowers (including sole proprietors)	

No.	Target (example)
6	Forex transactions
7	Gains / losses on marketable securities
8	Number of cases of positive customer support
9	Number of borrower classification upgrades
10	Non-personnel expenses

Part 4: Basic Strategies

Seven basic strategies



		M	
	Improve the quality of services by focusing on the customer	PICK UP =>	P. 31-
	Implement our region-specific strategies	PICK UP =>	P. 33-
	Further promote community-based financial services	PICK UP =>	P. 35-
IV	Reinforce investment capabilities		
		M	



Optimize the allocation of business resources





Utilize and develop human resources



Reinforce the bank's financial position and adopt a more advanced business stance

Improve the quality of services by focusing on the customer (1)





Enhance contact with customers

Physical channels

- Start trial of extended branch hours in response to customer needs
- Tap into customer needs by using public relations activities to increase communication opportunities

Virtual channels

- ■Upgrade online banking
- Expand service menu (foreign currency deposits, etc)
- Smartphone compatibility

Trial of extended branch opening hours

Gifu Ekimae Sub-branch



JR Gifu Station Front

Hongo Branch



Hongo Station, Higashiyama Subway Line

Weekday opening hours extended to 7:00 pm

Look into extending hours at other branches after assessing results of trial

Number of personal online banking users



Improve the quality of services by focusing on the customer (2)





Strengthen Retail Division

Offer products and services tailored to various needs based on asset portfolio and life stage

- Promote comprehensive approach to asset builders
- Enhance consulting services related to asset inheritance

Around 30,000 NISA accounts set up

Complaints, feedback etc



(PLAZA JUROKU at the Tajimi Branch)



Business reforms with a focus on the customer

Promoting BPR

- Established Business Efficiency Promotion Group
- Create a low-cost operating structure by rethinking business approaches and promoting efficiency
- Improve customer service levels and quality of back office work



Implement our region-specific strategies (1)



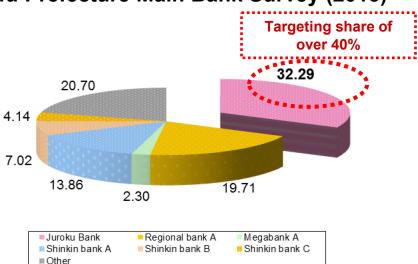


Gifu Prefecture Strategy – build stronger customer relationships –

Secure a dominate share of the Gifu market

Enhance the bank's position as a life-long partner for customers by offering a wider range of services

▼ Gifu Prefecture Main Bank Survey (2013)



Provision of high-quality solutions

- Appropriate and timely provision of funding to help customers develop their businesses
- Use our position as one of the leading banks in the region to access local information and provide business customers support for business matching



(NOBUNAGA 21 Gifu Venture Business Support Network Award Ceremony for 9th New Business Plan Grant)

Implement our region-specific strategies (2)





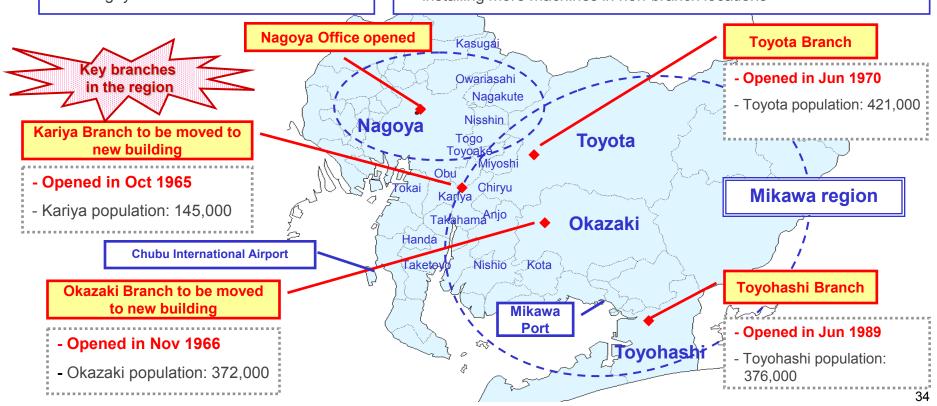
Aichi Prefecture Strategy – continue to build our presence as a local institution –

Reinforcing sales promotion structure

- Established Nagoya Office to strengthen the bank's base for managing directors
- Customer support team established, under direct control of managing directors in Nagoya

Expanding our branch network

- Opening new branches at a pace of 1–2 each year, mainly in Nagoya and the Mikawa region aim is to create a branch network on par with our network in Gifu Prefecture
- Planning to double number of ATMs in Nagoya and Mikawa region by installing more machines in non-branch locations



Further promote community-based financial services (1)



Reverse Trade Fair Meetings

▼ B2B matching in the manufacturing sector is particularly challenging because it requires specialist engineering expertise

Juroku Bank's unique scheme is based on the needs of buyers

Supplier company Display parts they want to purchase Request for meeting Juroku Bank (seller) **Buyer companies** Supplier company Set up meeting time **Target companies:** and date (seller) leading local firms Search for suppliers Supplier company that meet buyer's (seller)

- Our employees' lack of specialist engineering expertise is not an issue, as buyers set out their needs in documents for potential suppliers
- Under our scheme, around 20% of meetings result in a request for quote, compared with only 3-5% of contacts at normal business meetings that ultimately lead to contracts

Award presented to Juroku Bank by the Tokai Local Finance Bureau



Track record

- Number of reverse trade fairs: 27
- Total no. of business consultations: 399 (FY3/14)

Future plans

Expand the business matching area by working with other local financial institutions

Extend scheme to food sector

Further promote community-based financial services (2)

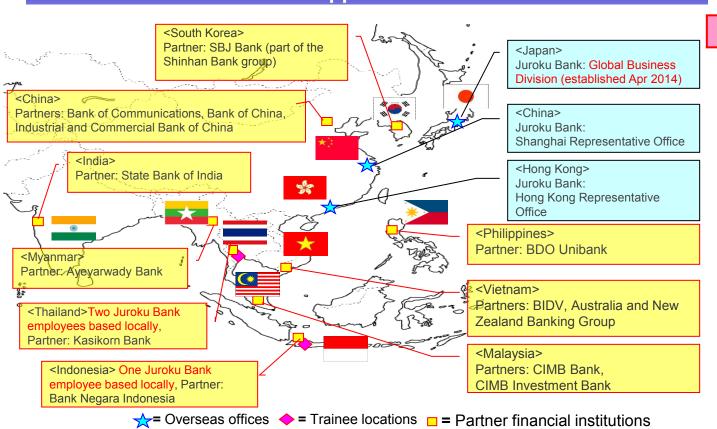


▼ Established Global Business Division to enhance support for companies moving overseas to tap growth in Asia

Expanding overseas network

Looking into possibility of opening offices in Singapore and Bangkok

Juroku overseas support network and services



No. of overseas business projects

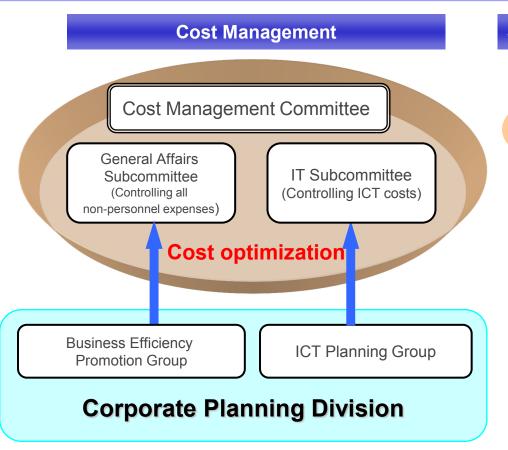
Country	Total
China	478
Hong Kong	68
Thailand	198
Indonesia	71
Vietnam	56
Malaysia	32
Philippines	12
Singapore	22
South Korea	25
Myanmar	7
India	17
Total	986

(As of end of Apr 2014)

Optimize the allocation of management resources



- ■Using cost management systems to ensure effective cost control
- Established ICT Planning Group to reinforce medium- and long-term ICT strategy and reduce ICT costs
- Further optimizing deployment of human resources



Strategic redeployment of human resources

After the merger with Gifu Bank, around 140 employees were strategically redeployed to positions in Aichi Prefecture



Personnel redeployments to sales divisions are now planned, as post-merger reorganization has almost been completed and Juroku Bank is targeting further efficiency gains through BPR and other approaches

Aiming to improve top-line performance by optimizing the allocation of business resources

Conclusion



▼ Feedback received through our IR activities from individual investors around Japan

- O"I'll be watching to see how Juroku Bank uses its branch network in Aichi Prefecture."
- O"Juroku Bank is building up its presence in Nagoya. I'm focusing on the president's leadership qualities and prospects for further business growth and development."
- O"I learnt a lot about Juroku Bank; it has a long history and strong roots in the Tokai region and the merger with Gifu Bank has reinforced its business base. Deposits are also growing strongly. I hope it remains a well-liked financial institution in the region and continues to contribute to the local economy."
- O"The merger with Gifu has been a success, helping Juroku Bank grow strongly. The bank is also highly respected by customers. I hope it continues to upgrade its services and contribute to the local economy."

Summary

- Amid signs of restructuring in the financial sector, Juroku Bank is going back to its roots as regional bank in order to continue providing products and services that meet the needs of customers and local communities.
- Juroku Bank will steadily implement its 13th Medium-term Management Plan, which clearly sets out measures to realize its vision for the bank and overcome the negative economic impact of Japan's shrinking population and other structural factors. Our ultimate goal is to become the most trusted bank in the Tokai Region.
- All our directors and employees will work together towards the same goal making our customers smile – proof that our customers are satisfied.



I would like to thank you all for your attention

All For Your Småle

Providing Wholehearted Services